



**WASHINGTON STATE
DEPARTMENT OF AGRICULTURE
SOLE SOURCE POSTING K4323**

The Washington State Department of Agriculture (WSDA) contemplates awarding a sole source contract to Waters Technologies Corporation for the purchase of a Liquid Chromatograph System with Triple Quad Mass Spectrometry detector. The purpose is to assist the Washington State Liquor and Cannabis Board (WSLCB) in testing cannabis products for pesticide residues. WSDA has the lab and chemists to fulfill the testing requirements; however, this additional equipment is needed. This equipment will be housed at the WSDA Chemical Hop Lab in Yakima, Washington.

WSDA currently has installed Waters equipment in the lab and is compatible with current testing methodologies. Given the diverse workload of the chemistry lab, data produced must be consistent from one piece of equipment to another. WSDA chemists are familiar with Waters equipment and their corresponding software is compatible with WSDA's Laboratory Information Management System (LIMS). WSDA is accredited to the ISO 17025 standard on Waters equipment and different equipment would require additional accreditation staff time and resources.

The contract will be issued for five years, with the ability to extend for up to one additional year. The dollar value for five years is estimated at \$475,000 or approximately \$95,000 per year. If there's an additional one year extension, or costs rise sharply due to economic conditions, WSDA could add a higher amount for the contract extension.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements within five working days of this announcement.

Capability statements should address the following state requirements:

- Must have in-house service team and include annual preventative maintenance for a minimum of three years.
- Equipment must be able to test samples using current WSDA methods.
- Equipment must be new, not refurbished or rebuilt.
- Software must be compatible with current WSDA LIMS software. This is a small lab and the learning curve would have significant impact on operations. If not, manual data transfer would be needed.
- Equipment must be compatible with current Waters equipment. Different equipment would require different test methods and a significant learning curve that would delay the lab's critical mission of timely sampling results.

In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract. To submit capability statements or for questions, contact:

Jennifer Lacey

jlacey@agr.wa.gov

Supply and Equipment Order

ORDERED BY Mike Firman	PO NO. 100362	Advance Pay Required <input type="checkbox"/> Yes <input type="checkbox"/> No	SHIP TO ADDRESS WSDA HOP LABORATORY 21 North 1st Avenue, Suite 106 YAKIMA WA 98902-0000 Attn:	LOCATION NO. 28
DATE ORDERED 2/13/2023	DATE REQUIRED 2/27/2023			
AUTHORIZED SIGNATURE		DATE	IS PROGRAM SIGNATURE	

VENDOR INFORMATION		
VENDOR NAME AND ADDRESS Waters 34 Maple Street Millford, MA 01757-0000	<input type="checkbox"/> CORPORATION <input type="checkbox"/> NON-PROFIT <input type="checkbox"/> OMWBE TAX I.D. NO. Terms: Net 30 days FOB: Destination	VENDOR TEL NO (800) 252-4752 VENDOR FAX NO.

PROGRAM INDEX CODE	ITEM NO.	DESCRIPTION OF ITEM	QUANTITY / UNIT	UNIT PRICE	TOTAL COST
	1	Xevo TQ Absolute System - Acquity UPLC I-Class PLUS System, Installation, Training and Plans	1 ea	\$474,708.40	474,708.40
	2	Acquity UPLC Plus CM-Aux Add-on (3/4)	1 ea	\$6,695.00	\$6,695.00
	3	MassLynx Software 1 year Plan (2nd year); MassLynx Software (3rd year)	1 ea	\$1,553.50	\$1,553.50
	4	Extended Warranty - MassLynx S/W 2nd year; FlexCHOICE Coverage for Xevo TQ for 36 months	1 ea	\$83,050.50	\$83,050.50
		Comment: WSDA K4323 and WSLCB K1723			
		Acct#: 179257			
			Subtotal		\$566,007.40
			Tax Rate	8.3%	\$46,978.61
			Shipping		\$0.00
			Grand Total		\$612,986.01

Deliver the articles ordered above in accordance with the instructions above and the WSDA General Terms and Conditions.	Billing Address: WA State Dept. of Agriculture Office Services PO Box 42560 Olympia, WA 98504-2560
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